

Mary McPhail <mary@albertadepot.ca>

RE: Statistics Canada - Retail and Wholesale Custom Request - CAS-1195647 | CAS-1197556

Arabit, Paola (she elle) (StatCan) <paola.arabit@statcan.gc.ca> To: Mary McPhail <mary@albertadepot.ca></mary@albertadepot.ca></paola.arabit@statcan.gc.ca>	Wed, Sep 3, 2025 at 2:40 PM
Hi Mary,	
Thank you for letting me know.	
In order to continue with the data request, please review the purchase confirma	ation below.
Please note that this PC only covers the custom tabulation for <i>Table: 20-10-0083 summary statistics</i> (\$7,476.75 plus tax; CAS-1195647). A separate PC will be sen tabulation for <i>Table: 20-10-0077-01: Annual wholesale trade survey, financial es</i> 1197556).	t out for the second custom
To proceed, you will need to place an 'X' by the two lines under 'Client Confirm with the statement: Approved, I agree to the cost, terms and conditions.	nation' AND respond to this email
Please let me know if you have any questions.	
This is not an invoice.	
8/22/2025	
Alberta Bottle Depot Association Mary McPhail	
Thank you for your interest in Statistics Canada's products and services.	

The following is a Purchase Confirmation outlining the fixed costs for the product(s) and/or service(s) described below. Please refer to Appendix A for a description of each product. The requested product(s) and/or service(s) will be delivered by 10/21/2025 (MM-DD-YYYY) or within a week of the delivery date. You will be notified of any unexpected production delays.

Please note that this delivery date will be valid if a confirmation is received within the next two business days. Otherwise, the date will be reviewed and adjusted based on our capacity at the time of acceptance of this Purchase Confirmation.

Ar	Catalogue Number
\$7,4	P0056081
	Order Discounts*
\$7,4	Order Subtotal
\$3	GST
	PST
	HST
\$7,8	Order Total

If you accept the details of this Purchase Confirmation, please review the general Terms and Conditions that will apply to your order and return your confirmation to Statistics Canada representative via e-mail. Once reviewed, we will treat this as confirmation and proceed with your order. By accepting this Purchase Confirmation, you are confirming that you have legal capacity to enter into an agreement on behalf of your organization.

Paola Arabit

Email: paola.arabit@statcan.gc.ca

Client Confirmation

^{*}Note: Statistics Canada will defray costs arising from the work described in Appendix A in the amount of \$0.00, which is included in the Order Discounts.

I have reviewed and accepted the Terms and Conditions and Use of Administrative Data on the following page of this Purchase Confirmation.

I accept the products and/or services and their prices outlined in this Purchase Confirmation.

Use of Administrative Data

Paragraph 3(a) of *Statistics Act* R.S.C. 1985 chapter S-19 (the "Act") mandates Statistics Canada to collect, compile, analyse, abstract and publish statistical information relating to the commercial, industrial, financial, social, economic and general activities and condition of the people;

Paragraph 3(b) of the Act mandates Statistics Canada to collaborate with departments of government, in the collection, compilation and publication of statistical information, including statistics derived from the activities of those departments;

Administrative Data provided to Statistics Canada pursuant to this Purchase Confirmation will be subject to the confidentiality provisions of subsection 17(1) of the *Statistics Act* and subsection 24(1) of the *Access to Information Act*;

Return or destruction of Administrative Data – *Administrative Data* pursuant to this Purchase Confirmation will be returned and or destroyed after completion of the work.

Definition "<u>Administrative Data</u>" means all forms of information contained in any documents or records that are maintained in any government department or in any municipal office, corporation, business or organization and individuals, which are provided to Statistics Canada in respect to its mandate.

Statistics Canada will use the Administrative Data solely for the work described in this Purchase Confirmation.

Should you have any questions regarding this Purchase Confirmation, please contact your Statistics Canada representative up above with the following reference number: ORD-13770-D2S2K8.

Appendix A

Detailed Description of Product(s)/Service(s)

11/6/25, 12:04 PM

Table: 20-10-0083-01 - Annual retail trade survey, summary statistics custom tabulation

Cost: \$7,476.75 plus tax

Catalogue Number	Detailed Description of Product(s)/Service(s)
P0056081	Retail commodity custom tabulation Marchandises vendues au détail tableau personnalisé
	custom tabulation / tableau personnalisé

Catalogue Number Quantity		Unit Cost	Amount
P0056081	1	\$7,476.75	\$7,476.75
	Order Discounts	\$0.00	
	Order Subtotal	\$7,476.75	
	GST	\$373.84	
	PST	\$0.00	
	нѕт	\$0.00	
	Order Total	\$7,850.59	

Kind regards,

Paola Arabit

(she | elle)

Consulting Analyst – Engagement and Data Services Division, Corporate Strategy and Management Field

Statistics Canada / Government of Canada

paola.arabit@statcan.gc.ca / Tel: 431-338-2768

Analyste conseil — Division de la mobilisation et des services de données, Secteur des stratégies et de la gestion intégrées

Statistique Canada / Gouvernement du Canada

paola.arabit@statcan.gc.ca / Tél.: 431-338-2768

From: Mary McPhail <mary@albertadepot.ca>

Sent: September 3, 2025 1:11 PM

To: Arabit, Paola (she | elle) (StatCan) <paola.arabit@statcan.gc.ca>

Subject: Re: Statistics Canada - Retail and Wholesale Custom Request - CAS-1195647 | CAS-1197556

Thank you for the great news Paola! Purchase confirmations for both would be great. Either file type works on this end, so whatever is easiest for your teams or Excel formatting please.

Cheers, Mary



Mary McPhail

Manager, Business Services

Alberta Bottle Depot Association

#200, 17850-105 Avenue Edmonton, Alberta T5S 2H5

Toll Free. 1-877-787-2232 ext. 102

Email: mary@albertadepot.ca

http://www.albertadepot.ca/

Hi Mary,

I hope you're doing well.

I finally heard back from the Wholesale division regarding your request, and they confirmed that they are able to provide the requested data extraction from Table: 20-10-0077-01: Annual wholesale trade survey, financial estimates. Please review the specifications below:

Scope of Customization:

- Filter to include only companies with a positive operating margin
- Data limited to Canada at the national level
- Reference years: 2021, 2022 and 2023
- Variables to include:
 - Total operating revenue
 - Cost of goods sold
 - Total operating expenses

Cost Estimate: \$7,500 + applicable taxes

Delivery Timeline: On or before October 10, 2025

Format: Excel or CSV (please confirm your preference)

Important Note on Confidentiality:

Due to confidentiality requirements, data for some profitable industries or company groupings may be suppressed to protect individual respondents. Suppression *can only be determined during the detailed analysis phase.*

Please let me know if you would like to proceed with the order. If you would like to go ahead, I can send you the Purchase Confirmations for both tables. Lastly, Retail did advise that delivery by October 14th is feasible if confirmation is received this week.

Kind regards,

Paola

From: Mary McPhail <mary@albertadepot.ca>

Sent: August 29, 2025 1:00 PM

To: Arabit, Paola (she | elle) (StatCan) <paola.arabit@statcan.gc.ca>

Subject: Re: Statistics Canada - Retail and Wholesale Custom Request - CAS-1195647 | CAS-

1197556

Sounds great, thank you Paola!

Mary



Mary McPhail

Manager, Business Services

Alberta Bottle Depot Association

#200, 17850-105 Avenue Edmonton, Alberta T5S 2H5

Toll Free. 1-877-787-2232 ext. 102

Email: mary@albertadepot.ca

http://www.albertadepot.ca/

On Fri, Aug 29, 2025 at 11:58 AM Arabit, Paola (she | elle) (StatCan) <paola.arabit@statcan.gc.ca> wrote:

Hi Mary,

Thank you for this information.

I can certainly follow up with them to determine timelines, but they did indicate that if it is feasible, then a deadline of September 30th would be reasonable (and could be later now based off the information below).

It would be Retail that may not have the capacity this fall. Having said that, I'll keep my communications with them open and provide you with any updates as soon as I have them.

Kind regards,

Paola

From: Mary McPhail <mary@albertadepot.ca>

Sent: August 29, 2025 12:20 PM

To: Arabit, Paola (she | elle) (StatCan) <paola.arabit@statcan.gc.ca>

Subject: Re: Statistics Canada - Retail and Wholesale Custom Request - CAS-1195647 |

CAS-1197556

Hello again Paolo,

I will be away in October through to the 14th, so delaying the September 30th deliverable will be alright as I will only have a couple days to review it. Would it be possible to hear back from Wholesale in the next week or so about the feasibility and timelines? I am concerned that given the initial request was made in mid-July that Wholesale might not have capacity for the report this fall.

Thank you for all of your help and updates,

Mary



Mary McPhail

Manager, Business Services

Alberta Bottle Depot Association

#200, 17850-105 Avenue Edmonton, Alberta T5S 2H5

Toll Free. 1-877-787-2232 ext. 102

Email: mary@albertadepot.ca

http://www.albertadepot.ca/

On Fri, Aug 29, 2025 at 10:13 AM Arabit, Paola (she | elle) (StatCan) <paola.arabit@statcan.gc.ca> wrote:

That sounds good. I look forward to hearing from you.

Paola

From: Mary McPhail <mary@albertadepot.ca>

Sent: August 29, 2025 10:49 AM

To: Arabit, Paola (she | elle) (StatCan) <paola.arabit@statcan.gc.ca> **Subject:** Re: Statistics Canada - Retail and Wholesale Custom Request - CAS-

1195647 | CAS-1197556

Good morning Paola,

There could be flexibility on this side past September 30th. I will chat with my team.

Thank you,

Mary



Mary McPhail

Manager, Business Services

Alberta Bottle Depot Association

#200, 17850-105 Avenue Edmonton, Alberta T5S 2H5

Toll Free, 1-877-787-2232 ext, 102

Email: mary@albertadepot.ca

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On Fri, Aug 29, 2025 at 9:35 AM Arabit, Paola (she | elle) (StatCan) <paola.arabit@statcan.gc.ca> wrote:

Hi Mary,

Unfortunately, that is not possible.

Retail and Wholesale are different divisions. As such, they are not connected in any way, and they do not work together when it comes to fulfilling orders. The best I can do is speak with Retail to inquire if it is possible to push back their deadline again. But as I mentioned, we may be cutting it close.

If you would like the data from Retail (despite of a current lack of response from Wholesale regarding feasibility), then I can send you the PC. Otherwise, we risk not being able to meet your deadline.

Kind regards,

Paola

From: Mary McPhail <mary@albertadepot.ca>

Sent: August 29, 2025 9:59 AM

To: Arabit, Paola (she | elle) (StatCan)

<paola.arabit@statcan.gc.ca>

Subject: Re: Statistics Canada - Retail and Wholesale Custom

Request - CAS-1195647 | CAS-1197556

Good morning Paola,

Thank you for the update.

For the retail division could you please send the Purchase Confirmation with a condition that the retail will proceed if the wholesale does as well?

Cheers,

Mary

Mary McPhail

Manager, Business Services

Alberta Bottle Depot Association

#200, 17850-105 Avenue Edmonton, Alberta T5S 2H5

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Email: mary@albertadepot.ca

http://www.albertadepot.ca/

On Fri, Aug 29, 2025 at 8:15 AM Arabit, Paola (she | elle) (StatCan) paola.arabit@statcan.gc.ca> wrote:

Good morning Mary,

I hope you've been well. Thank you for your patience.

I would like to provide you with an update regarding your request. Both divisions have stated that data delivery by September 30th is potentially doable, contingent on the following two points:

- The Wholesale division is still waiting to confirm feasibility since there are quite a number of details that need to be worked out.
- The Retail division has stated that a September 30 timeline is only feasible if a Purchase Confirmation is signed by the Tuesday. I can inquire to see if it can be delayed further without compromising your timeline, but we might be cutting it close.

Please let me know how you would like to proceed.

Paola

11/6/25, 12:04 PM

From: Mary McPhail <mary@albertadepot.ca>

Sent: August 22, 2025 12:20 PM

To: Arabit, Paola (she | elle) (StatCan)

<paola.arabit@statcan.gc.ca>

Subject: Re: Statistics Canada - Retail and Wholesale Custom

Request - CAS-1195647

Hi Paola,

All wholesale industries are great for now. We might try for subsets for both tables in the future, but not at this time.

A national approach is acceptable. I would be curious to see the quote with and without a provincial breakdown if it is possible.

Thank you,

Mary

Mary McPhail

Manager, Business Services

Alberta Bottle Depot Association

#200, 17850-105 Avenue Edmonton, Alberta T5S 2H5

Toll Free. 1-877-787-2232 ext. 102

Email: mary@albertadepot.ca

http://www.albertadepot.ca/

On Fri, Aug 22, 2025 at 11:08 AM Arabit, Paola (she | elle) (StatCan) <paola.arabit@statcan.gc.ca> wrote:

Hi Mary,

I just heard back from the other division – I would like to confirm the following with you:

 Are you interested in all wholesale industries, or just a few? If the latter, please kindly advise on which ones.

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11/6/25, 12:04 PM	Alberta Bottle Depot Association Mail - RE: Statistics Canada - Retail and Wholesale Custom Request - CAS-1195647 CAS-1197 • I understand the geography you're interested in is Canada, but are you also interested in a provincial breakdown, or is national acceptable?
	Thank you,
	Paola
	From: Mary McPhail <mary@albertadepot.ca> Sent: Friday, August 22, 2025 11:29 AM To: Arabit Pages (abo. Lalle) (StatCon)</mary@albertadepot.ca>
	To: Arabit, Paola (she elle) (StatCan) <paola.arabit@statcan.gc.ca> Subject: Re: Statistics Canada - Retail and Wholesale Custom Request - CAS-1195647</paola.arabit@statcan.gc.ca>
	Makes sense, I appreciate all of your time and support Paola!
	Cheers,
	Mary
	Mary McPhail
	Manager, Business Services
	Alberta Bottle Depot Association
	#200, 17850-105 Avenue Edmonton, Alberta T5S 2H5
	Toll Free. 1-877-787-2232 ext. 102
	Email: mary@albertadepot.ca
	http://www.albertadepot.ca/
	On Fri, Aug 22, 2025 at 10:24 AM Arabit, Paola (she elle) (StatCan) <pre></pre>
	This is good to know, thanks for this information, Mary. I'll hold off on sending the PC to you for the retail table until I hear back from the other division.
	Thank you again for your patience.
	Feel free to give me a shout in the meantime should you

have any other questions or concerns.

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			On Fri, Aug 22, 2025 at 8:05 AM Arabit, Paola (she elle) (StatCan) <pre></pre>
			Good morning Mary,
			Happy Friday!
			Thank you for letting me know of your continued interest in the data product.
			I can send the Purchase Confirmation (PC) shortly, but can you confirm if it would be you or someone else to list as the appropriate contact for the billing? This individual will review and approve/decline the content of the PC, and they will be the one to receive the invoice and make the payment. If it is another individual, please kindly provide their name, and ema address.
			Thank you,
			Paola
			From: Mary McPhail <mary@albertadepot.ca> Sent: Thursday, August 21, 2025 5:11 PM To: Arabit, Paola (she elle) (StatCan) <paola.arabit@statcan.gc.ca> Subject: Re: Statistics Canada - Retail and Wholesa Custom Request - CAS-1195647</paola.arabit@statcan.gc.ca></mary@albertadepot.ca>
			Good afternoon,
			I hope you had a great break!
			I ran the proposal by my manager and they agreed. If there is formal paperwork that can be sent over/reviewed for signature we would be happy to do so. Ideally the other division will come back at a similar price point or lower and soon!
			Thank you, Mary
			Mary McPhail

11/6/25, 12:04 PM

data tables are also archived. As a result, estimates for 2021 may

11/6/25, 12:04 PM	Alberta Bottle Depot Association Mail - RE: Statistics Canada - Retail and Wholesale Custom Request - CAS-1195647 CAS-119	∌7
	not be fully comparable with those for 2022 and 2023.	
	NAICS 2022 Update: The NAICS structural update may affect historical comparability. Data for 2021 and earlier follow NAICS 2017, while data from 2022 onward follow NAICS 2022. A rough concordance from the Monthly Retail Trade team is available, but there will be a break in historical continuity.	
	Suppression Risk: Our team may refrain from releasing any data identified during analysis or confidentiality review if it is deemed inaccurate or inappropriate for release. This would most likely affect smaller industries but can only be determined during the detailed analysis phase.	
	That said, the cost estimate would be \$7,476.75 plus tax.	
	We currently have workforce capacity available between now, August 5th, and September, if the client decides to proceed. Later in the fall or winter, our workforce will not be able to produce the request due to other pressing projects.	
	The list of variables included in the custom tab would be the following:	
	Total operating revenue	
	2. Sales of goods for resale	
	3. Cost of goods sold	
	4. Opening inventory	
	5. Purchases	
	6. Closing inventory	
	7. Total labour remuneration	
	8. Total operating expenses	
	9. Gross margin (%)	
	10. Profit margin (%)	
	Again, it is important to note that this is only for one of the two tables you are requesting. Please let me know how you would like to proceed.	

Thank you,
Paola
From: Mary McPhail <mary@albertadepot.ca> Sent: Wednesday, August 13, 2025 12:57 PM To: Arabit, Paola (she elle) (StatCan) <paola.arabit@statcan.gc.ca> Subject: Re: Statistics Canada - Retail and Wholesale Custom Request - CAS-1195647</paola.arabit@statcan.gc.ca></mary@albertadepot.ca>
Good morning Paola,
Thank you for your updates. Would you have an approximate timeline that I could expect for a quote at this time?
Cheers,
Mary
Mary McPhail
Manager, Business Services
Alberta Bottle Depot Association
#200, 17850-105 Avenue Edmonton, Alberta T5S 2H5
Toll Free. 1-877-787-2232 ext. 102
Email: mary@albertadepot.ca
http://www.albertadepot.ca/
On Fri, Aug 1, 2025 at 7:00 AM Arabit, Paola (she elle) (StatCan) <pre>paola.arabit@statcan.gc.ca></pre> wrote:
Good morning Mary,
This is to inform you that our analysts require more time to evaluate, discuss and verify the feasibility of this request as there are some uncertainties about what the quality of the data would be. Since it is the summer, and vacation period, some of them are away. Therefore, it will take at least another week or so before we can provide a complete and accurate response.

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	My apologies for the delay and thank you for your patience.
	Feel free to reach out should you have any other questions or concerns in the meantime.
	Kind regards,
	Paola
	From: Arabit, Paola (she elle) (StatCan) Sent: Friday, July 18, 2025 7:33 AM To: mary@albertadepot.ca Subject: Statistics Canada - Retail and Wholesale Custom Request - CAS-1195647
	Good morning Mary,
	Thank you for reaching out to Statistics Canada with your inquiry.
	I would like to let you know that I have received your request, and that I will get back to you as soon as I have more information.
	Kind regards,
	Paola Arabit
	(she elle)
	Consulting Analyst – Engagement and Data Services Division, Corporate Strategy and Management Field
	Statistics Canada / Government of Canada
	paola.arabit@statcan.gc.ca / Tel: 431-338- 2768
	Analyste conseil — Division de la mobilisation et des services de données, Secteur des stratégies et de la gestion intégrées
	Statistique Canada / Gouvernement du

paola.arabit@statcan.gc.ca / Tél. : 431-338- 2768
From: Mary McPhail mary@albertadepot.ca Sent: Monday, July 14, 2025 4:16 PM To: Infostats / infostats (STATCAN) infostats@statcan.gc.ca Subject: Re: Contact us form submission: Alberta - Customized services
Good afternoon,
My organization is looking for a once off data request that could become an annual one pending later negotiations.
Table: 20-10-0083-01 Table: 20-10-0077-01
Geography: Canada
Time period: 3 most recent years available, open to 2016 onwards once per year data if quoted cost is not much higher
Variables (if cheaper to pull a limited number than all those available by default in the table):
Total operating revenue
 Cost of Goods Sold
 Total operating expenses
Change requested from tables available freely online: Filter data to only include companies with a positive operating margin (operating revenue - COGS - operating expenses).
Data availability inquiry: is net income available in addition to the current fields available (which allow for net operating income to be derived)?
Please let me know what else I can define or clarify. I'm sure there are missing elements to articulate.
Cheers,
Mary

11/6/25, 12:04 PM	Alberta Bottle Depot Association Mail - RE: Statistics Canada - Retail and Wholesale Custom Request - CAS-1195647 CAS-1197
	We currently use both tables in their publicly available form. We are looking
	for a quote to have these tables filtered to only include profitable
	companies. Companies with positive operating margins (by revenue - COGS -
	operating expenses) for analysis is the aim. All Canada data for all industry
	groups is our current scope.
	Thank you for your help