

Accountability Statement

BCMB's Business Plan for 2026 was prepared in accordance with the requirements of the <u>Beverage Container Recycling</u>

<u>Regulation</u> (BCRR), which was enacted under the <u>Environmental</u>

<u>Protection and Enhancement Act</u>. BCMB's existing and proposed policies and procedures, as of November 2025, and the Board's accountability obligations, responsibilities and relationships have all been considered in the preparation of this Business Plan.

BCMB's 2026 Business Plan aligns with the Government of Alberta and Ministry of Environment and Protected Areas' Business Plans and priorities. BCMB collaborates closely with the Ministry to understand strategic, policy and communication directions impacting the province, Alberta's recycling industry and our organization.

BCMB is committed to achieving the objectives and strategies laid out in this Business Plan and will continue to work with the Ministry "to protect and restore the environment and ecosystems throughout the province, while supporting economic prosperity, quality of life and a sustainable future for Albertans."

Approved by the Board of Directors
Beverage Container Management Board

November 26, 2025



Message from BCMB's President & CEO

BCMB is actively modernizing and enhancing Alberta's beverage container recycling system by focusing on key initiatives: removing red tape for Albertans and stakeholders, reducing environmental impacts, strengthening governance, improving stakeholder services, and fostering innovation.

Looking ahead, BCMB commits itself to driving progress in these key areas, by concentrating on projects and goals:

- Exploring Alternative Collection Methods: to enhance
 accessibility and maximize convenience for beverage
 container recycling in Alberta, BCMB will explore innovative
 collection solutions that are funded without placing a cost
 burden on Albertans.
- Strengthening Partnerships: collaborate closely with industry stakeholders, municipalities and other partners to ensure a coordinated, collaborative, and well-functioning system.
- Fostering Innovation: continue to support research and development into technologies and processes that enhance the efficiency and effectiveness of beverage container recycling.
- Beverage Container Recycling Options: explore the variety of beverage materials accepted in the deposit system, ensuring that more materials are diverted from landfills and reintegrated into the circular economy.





WHO WE ARE





Alberta's Beverage Container Management Board (BCMB) is a not-forprofit Designated Administrative Organization (DAO) under the Societies Act of Alberta. Appointed by the Government of Alberta's Ministry of Environment and Protected Areas, BCMB imposes regulatory requirements on Alberta's beverage container recycling system stakeholders.

Our Vision, Mandate and Value Statements guide the work we do as a regulator. They also set the foundation for our Business Planning and the objectives we set and measure.

Mandate:

To regulate and enhance a leading, affordable and sustainable beverage recycling system, which protects Alberta's environment, maximizes resource recovery and contributes to a circular economy

Vision:

To be a leader in stewarding beverage containers to minimize their impact on Alberta's environment.



BCMB Values:

Governance

We are committed to upholding the highest standards of governance through impartiality, transparency and accountability.

BCMB's governance creates a framework of trust, ensuring consistent, and ethical decision-making that protects BCMB's role as a regulator and the integrity of Alberta's beverage container recycling system

Responsibility

BCMB is responsible for fulfilling its mandate delegated to us by the Government of Alberta.

We manage our resources responsibly, support staff's continuous learning and development and are accountable to both system stakeholders and the public for ensuring our work has a positive, lasting impact.

Efficiency

BCMB focuses on efficiency and innovation by working to streamline its operations, support system-wide advancements and reduce barriers for the system's key stakeholders and the public.

Our aim is to maximize collection rates and optimize impacts with minimal obstacles, ensuring resources are used wisely for the success of the system.

Engagement

Through timely engagement with stakeholders, we build strong relationships to create a more effective system.

We do this by utilizing proactive outreach, education and research to deepen understanding and fulfill our mandate.

Network

We value a comprehensive provincial network that provides convenient, accessible and reliable return solutions for all Albertans.

This network is fundamental to supporting Alberta's beverage container recycling system with stability and predictability, thereby growing Alberta's circular economy.



WHO WE ARE

The success of Alberta's beverage container recycling system can be attributed in part to it's stakeholders' commitment to innovation and ongoing improvement, and the unified collaboration across the system.

Alberta's success can also be attributed to the reach of the Alberta Depot network.

There are more than 220 privately owned and operated depots in 161 communities across Alberta, 133 of those in rural communities.

While the BCMB manages critical regulatory functions, such as ensuring compliance among depots and the Collection System Agent (CSA), one of our strategic priorities is innovation—specifically, improving access and strengthening the recycling network for Albertans.

Our strategic objectives are centered on a clear commitment to Albertans, environmental protection and supporting a circular economy. We achieve this through a focused approach: driving continuous improvement in the beverage container recycling system, fostering collaboration with

key system stakeholders, and measuring outcomes.

Alignment with the Government of Alberta

Alberta is a national leader in beverage container recycling, with our collection system serving as a vital contributor to environmental protection. We proudly maintain a system collection rate of around 85%—the highest in Canada and the second highest in North America. BCMB ensures this success is long-lasting by continually aligning its strategies with the Government of Alberta's commitment to advancing the circular economy.

Roles & Responsibilities of BCMB

- Siting and permitting the individual depot collection points;
- Approving the CSA (<u>ABCRC</u>);
- Maintaining a registry for all beverage containers sold in the province;
- Approving the methods of recycling for approved beverage containers;
- Administering compliance of regulated parties through inspections, audits, reporting and evaluation, and administrative hearings for suspension or cancellation of operating permits; and
- Setting handling commissions.¹

BCMB sets handling commissions to ensure container materials are properly handled and sorted to maintain clean commodity sorts and low contamination rates.





2026 Projects

	Depot Siting & Mapping	Beverage Container Registration & Recycling	Handling Commission Review (HCR) ²	Disaster Recovery & Business Continuity
GOAL	Maximize economic and environmental benefits by ensuring Albertans have reliable and convenient access to deposit returns.	Drive continuous improvement and end-of-life accountability for all beverage container materials in the system.	Ensure fair rate of return and efficient cost allocation for the collection system.	Protect the financial integrity, viability and stability of the deposit return system.
ACTION	Develop and implement updated Depot Siting Criteria through BCMB's Depot Siting Committee.	Collaborate with the Alberta Beverage Container Recycling Corporation (ABCRC) to verify recycling methods and implement collection and recycling targets.	Continue the HCR, which commenced in February 2025 and is following an established and agreed upon process.	Assess and recommend changes to increase system resiliency when disruption occurs.
WORK	Exploring new collection models through BCMB Pilot Projects.	Establish an effective and defendable measurement process which will determine verifiable recycling rates for various material types.	See Action (above)	Striving to maintain uninterrupted service to safeguard the system's assets and operations.
2. The 2025-20	26 <u>Handling Commission Review (HCR)</u> col	mmenced on February 19, 2025, followi	ng Board approval.	

2026 Projects (continued)

completed by Q3 2025, the

anticipated to be in place in

new Service Agreement is

2026.

WORK

Service Agreement Streamlining Beverage **Communications & Education** Committee **Container Registrations** Establish clear, cost-effective, Enhance regulatory efficiency Strengthen BCMB's reputation, and accountable standards for deepen stakeholder and provide clear, streamlined governing the working GOAL service to beverage relationships and ensure relationships between Alberta manufacturers/distributors/ consistent, unified messaging Depots and the Collection across platforms. agents. System Agent (CSA), ABCRC. Review the negotiated Service Agreement between ABCRC Explore integration of the GS1 Execute the three-year and ABDA, in terms of the global standard into the Communications Strategy to contractual criteria and best **ACTION** beverage container registration enhance external relations, practices for robust dispute process for data consistency brand consistency and resolution, identified in the and red-tape reduction. stakeholder engagement. recent service agreement research project. Updated brand guidelines, website redesign, digitization Execute the project plan Research Project was following the signed Statement of formal communications

of Work to streamline

accuracy, and reduce

manufacturers.

registration, improve data

administrative burden for

(notices, press releases, etc.),

launch of a BCMB newsletter,

advanced educational content

impact of supporting Alberta's

focusing on the economic

circular economy.

ENVIRONMENTAL PROTECTION

Protecting Alberta's environment and supporting the province's circular economy are at the core of BCMB's mandate. We reduce the impact of beverage containers on the environment by minimizing the number of beverage containers discarded as litter, diverting beverage containers from waste streams and enabling the reuse and recycling of containers.

BCMB uses collection and recycling rates, container transportation data (from our Collection System Agent), and waste diversion from landfills to measure the system's progress.

Projects Supporting Objective 1

- Bottle Depot Siting & Mapping
- Beverage Container Registration & Recycling

Key Strategies

Minimize Impact

Minimize the environmental impact of beverage containers through reuse and recycling.

Sustainability

Improve sustainability of the beverage container system and work towards a circular economy for beverage container recycling.

Reduce Footprint

Reduce the environmental footprint of the system.



	Performance r Indicators	% of containers returned in 2024	2024 Actual	2023 Actual	2022 Actual	2021 Actual	2020 Actual
	Overall Collection Rate		83.1%	84.9%	83.0%	84.1%	82.2%
	Cans	50.4%	86.2%	89.0%	87.2%	88.0%	85.5%
	Non-Refillable Glass	5.8%	87.1%	90.0%	87.7%	87.7%	87.9%
į	Refillable Glass (Beer)	1.5%	96.7%	98.7%	97.3%	105.8% 3	102.1%
	Plastics	34.6%	80.6%	81.2%	97.3%	105.8%	102.1%
	Polycoats Combined (details below)	7.5%	61.3%	72.0%	69.5%	69.2%	69.3%
	Tetra-Pak	4.4%	73.8%	71.7%	70.7%	70.4%	68.2%
	Gable Top	2.8%	72.4%	76.9%	74.5%	74.1%	75.9%
-	Drink Pouches	0.2%	48.1%	43.7%	42.4%	47.5%	49.5%
	Bag-in-a-Box	0.1%	51.0%	51.6%	46.4%	48.6%	40.7%
	Bi-Metal	0.2%	61.1%	97.9%	74.2%	80.7%	79.0%
	Performance Indicators	1	2024	2023	2022	2021	2020
	mm mm my s	um y .aum m	Actual	Actual	Actual	Actual	Actual
	mm mm mg n	Transportatio	m/ m				Actual
	Kilometers Driven	Transportatio	n of Product	s from Depo	ots to ABCRO		1/\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
	Kilometers Driven Number of Loads	Transportatio	n of Product	s from Depo	ots to ABCRO		1/\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
	Number of Loads	Transportatio	n of Product 3,333,104 36,197	3,409,898 36,053	ots to ABCR0 3,199,858 33,872	3,304,942 34,020	3,182,358
	Number of Loads		n of Product 3,333,104 36,197	3,409,898 36,053	ots to ABCR0 3,199,858 33,872	3,304,942 34,020	3,182,358
	Number of Loads Transporta	ition of Produc	n of Product 3,333,104 36,197 cts from ABC	3,409,898 36,053 CRC to End D	ots to ABCR0 3,199,858 33,872 Destination (3,304,942 34,020	3,182,358 32,541
	Number of Loads Transporta Material Type	ntion of Produc Destination USA	n of Product 3,333,104 36,197 cts from ABC	3,409,898 36,053 CRC to End D	ots to ABCR0 3,199,858 33,872 Destination (3,304,942 34,020 Kilometers)	3,182,358 32,541
	Number of Loads Transporta Material Type Cans	ntion of Produc Destination USA	3,333,104 36,197 cts from ABC 2,762,489	3,409,898 36,053 CRC to End E	3,199,858 33,872 Destination (2,626,643	3,304,942 34,020 Kilometers) 2,659,247	3,182,358 32,541 2,558,163
	Number of Loads Transporta Material Type Cans Non-Refillable Glass	Destination USA AB	3,333,104 36,197 ets from ABC 2,762,489 154,074	3,409,898 36,053 CRC to End E 2,787,459 164,728	3,199,858 33,872 Destination (2,626,643 163,523	3,304,942 34,020 Kilometers) 2,659,247 166,624	3,182,358 32,541 2,558,163 170,183
	Number of Loads Transporta Material Type Cans Non-Refillable Glass Plastics Polycoats	Destination USA AB AB, BC North	3,333,104 36,197 cts from ABC 2,762,489 154,074 357,124 599,033	3,409,898 36,053 CRC to End D 2,787,459 164,728 459,132 651,507	2,626,643 163,523 319,521 646,520	3,304,942 34,020 Kilometers) 2,659,247 166,624 348,067 560,027	3,182,358 32,541 2,558,163 170,183 346,979
	Number of Loads Transporta Material Type Cans Non-Refillable Glass Plastics Polycoats	Destination USA AB AB, BC North America	3,333,104 36,197 cts from ABC 2,762,489 154,074 357,124 599,033	3,409,898 36,053 CRC to End D 2,787,459 164,728 459,132 651,507	2,626,643 163,523 319,521 646,520	3,304,942 34,020 Kilometers) 2,659,247 166,624 348,067 560,027	3,182,358 32,541 2,558,163 170,183 346,979
	Number of Loads Transporta Material Type Cans Non-Refillable Glass Plastics Polycoats Ma	Destination USA AB AB, BC North America	3,333,104 36,197 Its from ABC 2,762,489 154,074 357,124 599,033	3,409,898 36,053 CRC to End D 2,787,459 164,728 459,132 651,507	2,626,643 163,523 319,521 646,520 ed from Lan	3,304,942 34,020 Kilometers) 2,659,247 166,624 348,067 560,027	3,182,358 32,541 2,558,163 170,183 346,979 578,197
	Number of Loads Transporta Material Type Cans Non-Refillable Glass Plastics Polycoats Ma	Destination USA AB AB, BC North America	3,333,104 36,197 ets from ABC 2,762,489 154,074 357,124 599,033 ed (Metric To	3,409,898 36,053 CRC to End E 2,787,459 164,728 459,132 651,507 Onnes Divert 16,830	2,626,643 163,523 319,521 646,520 ed from Lan	3,304,942 34,020 Kilometers) 2,659,247 166,624 348,067 560,027 dfill)	3,182,358 32,541 2,558,163 170,183 346,979 578,197
	Number of Loads Transporta Material Type Cans Non-Refillable Glass Plastics Polycoats Ma Cans Non-Refillable Glass	Destination USA AB AB, BC North America	3,333,104 36,197 its from ABC 2,762,489 154,074 357,124 599,033 ed (Metric To 17,522 49,926	3,409,898 36,053 CRC to End D 2,787,459 164,728 459,132 651,507 onnes Divert 16,830 51,629	2,626,643 163,523 319,521 646,520 ed from Lan 14,561 47,108	3,304,942 34,020 Kilometers) 2,659,247 166,624 348,067 560,027 dfill) 14,955 49,106	3,182,358 32,541 2,558,163 170,183 346,979 578,197

3. Refillable glass returns sometimes exceed 100% due to the fiscal year cycle and the lag between what is reported for sale and what is collected by a depot.

FISCAL STEWARDSHIP

Through sound risk management, clear reporting and full transparency and accountability, BCMB minimizes risk and cost to the system. While focusing on higher collection rates for the province, BCMB is dedicated to ensuring that the provincial beverage container recycling system is affordable for Albertans.

Projects Supporting Objective 2

- Handling Commission Review
- Disaster Recovery & Business Continuity
- Service Agreement Committee

Key Strategies

Accountability

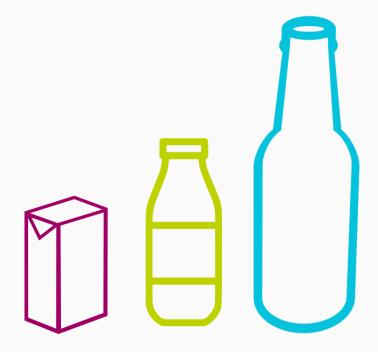
Introduce accountability measures to minimize risk.

Reporting

Report clearly (using meaningful and measurable targets) on the achievement of our mandate and government expectations.

Transparency

Maintain full transparency regarding operations and finances.



	Performance	2024	2023	2022	2021	2020	
	Indicators	Actual	Actual	Actual	Actual	Actual	
		N	et System Co	st			
	Total of all costs and offsetting revenues in dollars per container	\$0.0304	\$0.0384	\$0.0181	\$0.0236	\$0.0294	
5		Net System	Cost by Con	tainer Type			
	Cans	\$0.0026	\$0.0174	\$0.0176	\$0.0115	\$0.0156	
	Non-Refillable Glass	\$0.1009	\$0.1042	\$0.0486	\$0.0806	\$0.0793	
	Plastics	\$0.0519	\$0.0522	\$0.0139	\$0.0285	\$0.0393	
	Polycoats	\$0.0631	\$0.0635	\$0.0161	\$0.0406	\$0.0396	
	Performance Measures	2024 Target	2024 Actual	2026 Target	2027 Target	2028 Target	
		Collection Sy	stem Agent	Compliance	•		
- I	Payment Compliance the percentage of all payments made to depots within the agreed upon 9-day window	100%	99.9%	100%	100%	100%	
	Collection Compliance the number of reported loads not picked up from depots	2	1	2	2	2	1
	CSA Operating Compliance	95%	92%	95%	95%	95%	7
	Coll	ection Servic	e Provider (C	SP) Compli	ance		
	CSP Operating Compliance	95%	88%	95%	95%	95%	- T
		Dej	oot Complia	nce			
	UCA Filing Compliance the percentage of depots that filed required financial documents with the Data Collection Agent (DCA)	100%	89%	100%	100%	100%	
		Prod	ucer Complia	ance			
	Sales Verification The percentage of all container sales remitted to the CSA and verified by producers for the prior year	100%	99%	100%	100%	100%	

Governance Excellence

From the registration of new containers to recycling, BCMB oversees the entire life cycle of beverage containers in Alberta.

Our commitment to a strong management system ensures our by-laws, policies and operations maintain the compliance, efficiency and integrity of the provinces deposit refund system.

Projects Supporting Objective 3

- Streamlining Beverage Container Registration
- Beverage Container Registration & Recycling
- Service Agreement Committee

Key Strategies

Compliance

Introduce accountability measures to minimize risk.

Integration & Alignment

Report clearly (using meaningful and measurable targets) on the achievement of our mandate and government expectations.

Communications

Deliver timely, clear and effective communication.

Transparency

Ensure Stakeholder trust through system integrity.



Performance Indicators	2024 Actual	2023 Actual	2022 Actual	2021 Actual	2020 Actual
	Dep	ot Complian	ice		
Refund Compliance The percentage of audits conducted that were refunded	97%	99%	97%	94%	84%
Quality Compliance Shipments of containers from depots	97%	95%	94%	95%	95%
Operational Compliance The percentage of depots inspected that are compliant with BCMB by-laws and policies	98%	92%	89%	77%	70%
The percentage of depots with deficiencies that were corrected prior to entering the Compliance Framework	94%	94%	91%	64%	69%
	Reta	il Complian	ce		
Retail Compliance The percentage of retail locations inspected that are compliant with BCMB by-laws and policies	27%	31%	34%	24%	

SERVICE EXCELLENCE

BCMB recognizes the critical role of continuous improvement in enhancing customer satisfaction and achieving our goals. We set clear expectations and have high standards of quality assurance across all areas of service delivery for system stakeholders. We set high quality assurance standards for the depots and ABCRC to ensure Alberta's expectations are met.

Projects Supporting Objective 4

- Bottle Depot Siting & Mapping
- Handling Commission Review 2025/26
- Service Agreement Committee

Key Strategies

Satisfies

Deliver a system that satisfies stakeholder expectations.

Quality

Ensure quality service to the public.

Awareness

Achieve widespread awareness of the importance of the system.

Accessible

Deliver a beverage container recycling system that is accessible and inclusive.



		2024 Actual	2023 Actual	2022 Actual	2021 Actual	2020 Actual
		Pu	blic Satisfac	tion		
	Participation	92%	89%	87%	87%	92%
,	Average Travel Time to a Depot 3	3% <10 mins. 2% =11- 20 mins.	53% <10 mins. 32% =11- 20 mins.	48% <10 mins. 35% =11- 20 mins.	48% <10 mins. 35% =11- 20 mins.	51% <10 mins. 35% =11-20 mins.
		Cust	omer Satisfa	action		
	Overall satisfaction rated as very satisfied	91%	81%	87%	87%	
=	Average time spent in a depot	3.0 mins.	7.7 mins.	8.4 mins.	8.0 mins.	
	Performance Indicators	2024 Actual	2023 Actua	2022 Actual	2021 Actual	2020 Actual
		F	Public Awaren	ess		
	Individuals aware of the deposit/refund program		96%	96%	96%	98%
	Individuals who believe that recycling beverage containers has significant impact on the environment	e 65%	65%	66%	66%	60%
	Individuals aware of the deposit amoun	- Ju/-	52%	47%	47%	52%
		Cu	stomer Awar	eness		
	Individuals aware of the industry brand	X / //_	85%	77%		
			Depots			
	Number of universal depots in Alberta	100%	100%	99.9%	100%	100%
	Number of permits in development	1	1	1	TBD	TBD
	Performance Measures	2024 Target	2024 Actual	2026 Target	2027 Target	2028 Target
	Number of universal depots in Alberta (by classification)	Rural: 132 Urban: 36 Metro: 51	Rural: 134 Urban: 36 Metro: 51	Rural: 134 Urban: 36 Metro: 51	Urban: 3	5 Urban: 36
	Number of communities with a depot	65%	65%	66%	66%	60%

SYSTEM EFFICIENCY AND EFFECTIVENESS

BCMB is dedicated to finding ways to improve system efficiency and effectiveness. As Alberta's deposit return system regulator, we seek to reduce system costs by cutting red tape and encouraging innovation and adaption among Alberta's system stakeholders.

Projects Supporting Objective 5

- Disaster Recovery & Business Continuity
- Service Agreement Committee
- GS1 Integration

Key Strategies

Innovation

Encourage innovation and continuous improvement.

Responsiveness

Demonstrate responsiveness to changing needs.

Technology

Capitalize on technological advancement.

Cost Effective

Operate a system that is cost effective.



Performance Measures	2024 Target	2024 Actual	2026 Target	2027 Target	2028 Target
	Т	echnology			
Depots utilizing Electronic R-Bill (eR-bill) reporting	75%	64%	75%	75%	75%
Percentage of reporting that uses eR-bill	87%	84%	90%	90%	95%
Depots utilizing Quality Control Monitoring System (QMS)	95%	91%	95%	95%	95%
Depots utilizing Point of Return software	85%	75%	85%	85%	85%

Performance Indicators	2024 Actual	2023 Actual	2022 Actual	2021 Actual
Net cost for the recycling consumer in cents per container	2.20	2.20	2.40	1.80
Ranking of comparable deposit jurisdictions	1	1	1	1

Performance	2024	2023	2022	2021	2020
Indicators	Actual	Actual	Actual	Actual	Actual
Labour seconds per container at depots	5.59	4.16	4.17	4.24	4.36



In November 2025, BCMB's Board of Directors approved the 2026-2028 Financial Plan.

The plan contains the following insights:

- 1. BCMB estimates that sales volumes between 2026 and 2028 to grow 1% each year, while the operating fee will continue to be held at a rate of \$0.0017 per container sold in Alberta.
- 2. Most expenditure lines are forecast to increase by 2% to 3% annually for the 2027 and 2028 fiscal years, reflecting projected inflationary pressures.
- 3. To counter higher than expected vacancies related to the 2025 forecast, the 2026 salaries and benefit expenditures include a 5% decrease from base salary estimates.
- 4. The Handling Commission Review (HCR) began in February 2025 and is expected to be completed by Spring 2026. The total estimated cost of \$515,000 will be funded out of BCMB's Operating Reserve Fund which will be replenished over a 4-year period.
- 5. BCMB is expected to have a surplus of \$199,900 at the end of 2025 and a positive variance of \$853,000. Contributing factors include:
 - a. 2025 Revenues above target by \$61,700 due to investment earnings and higher than expected compliance fees issued to various stakeholders.
 - b. Personnel vacancies and role reassessment resulted in a positive variance of \$293,900 in salaries and benefits.
 - c. At the time of the 2025 budget finalization, the Depot Mapping and Siting Criteria on Pilot Projects contained a \$240,000 assumption for equipment purchases. It has since been changed to an operating fee model.
 - d. Management continues to manage against the budget to obtain efficiency across all areal while maximizing outreach and output.



Statement of Operations

2026-2028 Revenues (table 1)

Revenues	2025 Forecast	2025 Budget	2026 Budget	2027 Budget	2028 Budget
Container fees	\$4,484,800	\$4,484,800	\$4,501,700	\$4,546,700	\$4,592,200
Interest and other	\$210,200	\$180,000	\$150,000	\$140,000	\$130,000
Compliance Fees	\$65,600	\$38,400	\$56,800	\$53,200	\$53,200
Permit Fees	\$17,400	\$12,000	\$15,600	\$20,000	\$30,000
Registration Fees	\$6,700	\$7,800	\$7,200	\$7,200	\$7,200
Total Revenues	\$4,784,700	\$4,723,000	\$4,731,300	\$4,767,100	\$4,812,600

2026-2028 Operating Expenditures (table 2)

Operating Expenditures	2025 Forecast	2025 Budget	2026 Budget	2027 Budget	2028 Budget
Salary and Benefits	\$2,316,500	\$2,610,400	\$2,470,100	\$2,479,200	\$2,547,500
Professional Fees	\$779,900	\$1,143,100	\$839,100	\$782,800	\$850,700
Office	\$221,700	\$245,800	\$244,900	\$251,400	\$253,700
Information Technology	\$164,700	\$167,900	\$165,400	\$170,400	\$177,500
Depreciation	\$160,000	\$160,800	\$163,200	\$164,500	\$153,300
Communications	\$138,600	\$151,600	\$149,500	\$170,000	\$147,500
Honoraria & Board Expenses	\$131,500	\$146,300	\$134,700	\$133,500	\$133,700
Travel	\$102,000	\$138,400	\$117,200	\$125,300	\$119,300
Meetings	\$83,100	\$98,900	\$121,100	\$110,200	\$95,100
Insurance and Licenses	\$65,000	\$72,500	\$80,800	\$83,400	\$85,700
Training and Development	\$27,100	\$25,000	\$43,000	\$43,000	\$43,000
Bad Debts	\$9,700	\$5,400	\$8,000	\$8,000	\$8,000
Total Operating Expenditures	\$4,199,800	\$4,966,100	\$4,537,000	\$4,521,700	\$4,615,000
Reserve Fund Expenditures	\$385,000	\$410,000	\$130,000	-	-
Total Expenditures	\$4,584,800	\$5,376,100	\$4,667,000	\$4,521,700	\$4,615,000

Statement of Operations

2026-2028 Excess of Revenues Over (Under) Expenditures (table 3)

Excess of Revenues over	2025	2025	2026	2027	2028
(under) Expenditures	Forecast	Budget	Budget	Budget	Budget
Excess of revenues over (under) expenditures	\$199,900	(\$653,100)	\$64,300	\$245,400	\$197,600

2026-2028 Revenues (table 4)

Operating Fee	2025 Forecast	2025 Budget	2026 Budget	2027 Budget	2028 Budget
Estimated volumes sold	2,621,832,347	2,638,117,647	2,648,050,670	2,674,531,177	2,701,276,489
Estimated operating fee	\$0.0017	\$0.0017	\$0.0017	\$0.0017	\$0.0017

2026-2028 Capital Expenditures (table 5)

Capital Expenditures	2025 Forecast	2025 Budget	2026 Budget	2027 Budget	2028 Budget
Operational expenditures	\$10,100	\$20,600	\$18,800	\$18,800	\$18,800
Project expenditures	\$10,600	\$-	\$-	\$-	\$-