# BEVERAGE CONTAINER MANAGEMENT BOARD'S (BCMB) REQUEST FOR EXPRESSION OF INTEREST (RFEOI) INFORMATION PACKAGE

#### SUBJECT: ALTERNATIVE COLLECTION SITE PILOT

Issue Date: August 1, 2025

Revision Updates: August 22, 2025, September 11, 2025

Beverage Container Management Board (BCMB)

Suite 1165, 5555 Calgary Trail NW

Edmonton, AB T6H 5P9

Attention: Travis Wizniuk, Director, I.T. and Operations

Deadline For Applications: November 3, 2025



# **Contents**

1.	. INTRODUCTION	3
	BACKGROUND AND PURPOSE OF EOI	3
	TERMINOLOGY	4
	ELIGIBILE LOCATIONS	5
2.	. INSTRUCTIONS TO RESPONDENTS	5
	CONTACT INFORMATION	5
	ELIGIBILITY CRITERIA	6
	APPLICATION PROCESS AND REQUIREMENTS	6
	PHASE 1: APPLICATION	6
	PHASE 2: PRESENTATION	7
	PHASE 3: PILOT SITE OPERATION	7
	ADDITIONAL INFORMATION	9
	EOI TIMETABLE	9
	EOI EVALUATION CRITERIA	10
	PILOT SITE FUNDING	10
	ELIGIBLE INCREMENTAL COSTS	10
	INELIGIBLE COSTS (COSTS NOT COVERED)	11
	AMENDMENTS TO APPLICATION	12
	WITHDRAWAL OF APPLICATION	12
	SIGNATURE AND ACKNOWLEDGMENT	12
3.	PILOT LOCATION AND PLAN INFORMATION	12
	START UP PLAN	12
	OTHER CONSIDERATIONS	13
4.	EVALUATION OF APPLICATIONS	13
	THE EVALUATION TEAM	13
	REQUEST FOR CLARIFICATION OR ADDITIONAL INFORMATION	14
5.	SELECTION OF RESPONDENT	14
	DECISION OF THE PRESIDENT AND CEO	14
	ONGOING EVALUATION	14
	DELAYS	15



6.	GENERAL CONDITIONS	15
	APPLICATION OF CONDITIONS	15
	MODIFICATION AND CANCELLATION OF EOI	15
	LIMITATION OF LIABILITY	15
	CONFIDENTIALITY OF EOI	15
	CONFIDENTIALITY OF APPLICATIONS AND APPLICABILITY OF THE FREEDOM OF INFORMATION AND	
	PROTECTION OF PRIVACY ACT (FOIPP)	16
	USE OF EOI	17
	COMPLIANCE WITH BEVERAGE CONTAINER RECYCLING REGULATION AND BCMB BY-LAWS	17
	COMPLIANCE WITH OTHER LEGISLATION	17

#### 1. INTRODUCTION

#### BACKGROUND AND PURPOSE OF EOL

Pursuant to the Environmental Protection and Enhancement Act (the "Act") and the Beverage Container Recycling Regulation (the "Regulation"), Beverage Container Management Board ("BCMB") has the exclusive authority to issue permits for the operation of a business for the collection of empty beverage containers in the province of Alberta. A detailed overview of the proposed pilot locations, operational requirements, and BCMB's funding model is provided in the sections that follow to assist interested parties in submitting a comprehensive Expression of Interest.

In 2024, BCMB surveyed Albertans and they identified three main barriers to using Depots: lack of nearby options, lack of transportation or storage, and the time-consuming nature of bottle returns. To address these issues, BCMB is investigating ways to improve access by introducing alternative collection pilot sites to complement Alberta's Depot network and further encourage regular recycling across Alberta. These sites will be conveniently located, accessible and offer efficient methods for Albertans to bottle return their empty beverage containers.

To best suit Albertans' needs, BCMB is seeking current depot operators to implement Pilot Sites in both metro and rural locations that are currently underserved due to geographic or logistical challenges.

The metro projects aim to provide improved recycling access for Alberta residents who live in dense areas of Calgary or Edmonton and who may not have storage space or transportation options for bringing beverage containers to a conventional Bottle Depot. These alternative sites will be situated in high traffic areas where residents and visitors are able to walk to the sites. Four locations have been selected from a larger list, two in Calgary and two in Edmonton. Refer to the "Eligible Locations" (page 5) section for further details regarding approved locations.



The rural projects will seek to provide an alternative site for beverage containers in areas with populations that BCMB has determined are not sufficient to support a viable Bottle Depot. The sites would be like the metro locations in that they provide a low-cost, convenient option for Albertans. Rural locations were chosen based on unique circumstances in lower population communities where either a Depot has recently closed or there is a known demand for a recycling solution. Refer to the "Eligible Locations" (page 5) for further details regarding approved locations.

#### **TERMINOLOGY**

The following terms contained within this EOI are defined as follows:

"Application" means the material submitted by a Respondent in accordance with this EOI.

"CSA" means Collection System Agent as defined in the Beverage Container Recycling Regulation Alta. Reg. 101/1997, as amended.

"CSP" means Collection Service Provider. A Collection Service Provider is a manufacturer of a beverage in a refillable container who is providing a collection service capable of recovering that manufacturer's empty refillable registered containers pursuant to section 9(a) of the Beverage Container Recycling Regulation Alta. Reg. 101/1997, as amended.

"Depot" means a building used for the operation of a business collecting empty beverage containers.

"Eligible Activities" means activities eligible for funding through the program.

"Eligible Location" means the locations specified within the EOI Information Package.

"EOI" means Expression of Interest.

"Industry Email Address" means the email address assigned by BCMB to each Depot in conjunction with its Permit.

"MOU" means Memorandum of Understanding.

**"Operator"** means an individual, group, or entity that managers the operations of one or more Depots in Alberta.

"Pilot Project" refers to the project of alternative collection sites as a whole, including all stages.

"Pilot Site" refers to an alternative collection establishment by a Respondent to fulfil the Pilot Project.

"Pilot Site Operator" means a successful RFEOI Respondent that now operates the Pilot Site.

"Pilot Site Plan" refers to a Respondent's proposed model and business requirement for a Pilot Site.

"Respondent" means an individual, group, or entity that submits a response for the EOI and/or RFP.

"RFEOI" means Request for Expression of Interest and any documents which are stated to form part of this Request for Expression of Interest.



**"UCA"** means the Uniform Code of Accounts: the series of forms identified as such and provided to Depot Permit Holders by the Data Collection Agent for the purpose of collecting financial and operational data on an annual basis.

#### **ELIGIBILE LOCATIONS**

BCMB intends to approve a maximum of four Pilot Sites: two rural locations and two metro locations (one Edmonton, one Calgary). BCMB has provided seven potential pilot site locations which applications shall be accepted for. Four metro locations and three rural locations:

#### **Eligible Metro Locations**

- Edmonton Wîhkwêntôwin (Formally known as Oliver)
- Edmonton Old Strathcona
- Calgary Beltline
- Calgary Marda Loop

#### **Eligible Rural Locations**

- Town of Waterton
- Town of Fox Creek
- Town of Evansburg

The launch of a Pilot Site at any of these locations is dependent on the evaluation of the responses received and is subject to the discretion of BCMB. Appendix A includes maps that have been highlighted to show the specific boundaries that have been approved for each Eligible Location. Responses that propose a location that is outside of the approved locations will not be considered. Note that it is the responsibility of the Respondent to negotiate zoning, permitting and any other by-laws or requirements with the applicable municipality.

# 2. INSTRUCTIONS TO RESPONDENTS

#### **CONTACT INFORMATION**

EOI applications and Presentation responses must be submitted to <a href="mailto:pilots@bcmb.ab.ca">pilots@bcmb.ab.ca</a>. Responses received in any other way will not be eligible.

These responses must be submitted using the Respondent's industry email address. Responses received in any other way will not be eligible.

All eligible responses will receive a confirmation email that confirms receipt of the response for consideration.

Successful EOI and Presentation Respondents will be notified via their industry email address and, if required, may be asked to submit additional information.



Unsuccessful Respondents will be notified via their industry email address that their response was not chosen to move onto Phase 2 or if they were not selected following Phase 2.

#### **ELIGIBILITY CRITERIA**

#### Only existing Depot operators within Alberta are eligible for this Pilot Project.

Applying depot owners must be in good standing with BCMB, meaning that a depot must satisfy each of the below criteria:

- The Depot does not owe any outstanding fees.
- The Depot must not have been in any compliance framework at level 2 or higher in the past six months.
- The Depot must not have been in the UCA compliance framework at level 2 or higher in the past three years.

For operators that own or operate more than one depot, the above criteria must apply to all depots under their control.

#### APPLICATION PROCESS AND REQUIREMENTS

#### PHASE 1: APPLICATION

Upon reaching out to BCMB at <u>pilots@bcmb.ab.ca</u>, interested respondents will receive an application form and must submit their responses using their industry email address. All valid applications must include a business plan. Respondents may apply for one or more of the eligible locations, but a separate application is required for each location.

Respondents will be required to provide the following information in their application:

#### I. Pilot Project Understanding

Demonstrate a thorough understanding of the Pilot Project context, scope, and objectives.

#### II. Methodological Approach

A description of the approach/method that will be used for the Pilot Project including (but not limited to):

- Identify the proposed location.
- Describe the site setup, any equipment or technologies to be used at the site, and how customers will interact with the Pilot Site.
- Explain all applicable zoning requirements or capital modifications needed to the location.
- Identify how security will be maintained.
- Explain how and how frequently the site will be serviced and maintained.
- Describe a high-level marketing plan for the collection site.
- Provide an estimated timeline needed to begin operations.



#### III. Eligibility

Confirmation that the Respondent is eligible:

- Explain how the Respondent's current Depot's capability/capacity will handle the potential additional volume.
- Demonstrate the Depot's good standing with BCMB.

#### IV. Monitoring

Description of monitoring activities including:

- Describe how the Depot will meet data collection and reporting procedure requirements.
- Describe the Depot's feedback/complaints process for customers.
- Budget Cost estimates including:
  - Operating cost estimates, how these estimates were arrived at, and any underlying assumptions.
  - Capital cost estimates and any capital costs that are anticipated.

#### V. Contact Information

Applicant's contact information:

- Depot owner name and/or primary shareholder and/or primary applicant
- Contact name
- Contact phone number
- Mailing address
- Associated industry email address

#### PHASE 2: PRESENTATION

BCMB will evaluate the EOI responses to determine which Respondent(s) will be asked to present their Pilot Site Plan(s). This determination may include conversations with Respondents to clarify information included in their EOI response and for BCMB to recommend how their Pilot Site proposals could be improved. Presentation requirements will be determined based on the information gathered from the EOI process.

Successful Respondent(s) from Phase 2 will be required to sign an MOU agreement prior to beginning Pilot Site operations.

#### PHASE 3: PILOT SITE OPERATION

#### Data Collection and Reporting

Pilot Site Operators will be required to collect and provide BCMB with the following data on a monthly basis. A template for data submission will be provided to ensure consistency and allow for the accurate comparison of pilot projects.



BCMB reserves the right to audit all reported data and collected containers at its convenience. Failure to comply with the reporting requirements may result in the termination of the operator's status as a Pilot Site Operator. The data collection requirements are closely aligned with existing UCA requirements, ensuring that operators have the ability to collect and provide the requested information.

#### I. Collection Data

- Total number of containers collected, by month, categorized by material type.
- Distance traveled in kilometers for collection (including number of trips during reporting period).
- Labour hours and cost of collecting containers, including vehicle costs.
- Details of the make, model, and year of the vehicle used for collection, to track operational efficiency and suitability.

#### II. Transaction Data

- Total number of transactions redeemed by customers and the volume of containers per transaction.
- Number of customers served.
- Number of missorted or rejected containers.

#### III. Operational Data

- Allocation of vehicle maintenance and operational costs if an existing vehicle is used, reflecting the proportion of its use for pilot activities.
- Labour hours, cost and frequency of maintenance performed on equipment and facilities.
- Costs for replacing or repairing equipment.
- Energy and utility costs.
- Space rental/lease costs.
- Labour costs for tasks such as credit issuance and record-keeping.
- Software or platform fees (if any) associated with managing the program.
- Details of any unexpected equipment or material purchases incurred during the pilot operation.
- Any additional costs incurred due to unforeseen circumstances.

#### IV. Monthly Feedback

- Summary of challenges encountered during operations.
- Suggestions for improving efficiency or addressing issues during the pilot.
- Observations or trends identified over the reporting period.
- Customer feedback (positive and negative) collected during the reporting period.

#### V. Supporting Documents

- Receipts or invoices for equipment and materials purchased or leased.
- Documentation of unexpected costs incurred during the pilot.
- Monthly or weekly timesheets for collection, maintenance and administrative labour.
- Payroll summaries showing total compensation for employees involved in the pilot.



- Copies of receipts or statements showing fuel purchases, with details of the dates, amounts and locations.
- Logs detailing the mileage incurred for collection trips, including routes and distances.
- Invoices or receipts for any vehicle maintenance or repairs during the reporting period.
- Documentation of any repairs or replacement to site and equipment.
- Records showing maintenance and cleaning schedules for site and equipment.
- Invoices for software or systems used to manage the program (if any).

#### **ADDITIONAL INFORMATION**

BCMB will consider any alternative collection method, provided the respondent can demonstrate that the site will be secure, convenient, and weather-proof and that it will meet BCMB's desired outcomes as described in the introduction.

BCMB welcomes creative applications that propose new approaches to the design, operation, and logistics of a collection site, ultimately enhancing Albertans' experiences.

During the review of an application, BCMB may request additional information in writing or by meeting, in person or electronically, with respect to the application.

#### **EOI TIMETABLE**

The following timetable outlines the anticipated schedule for the EOI process. The timing and the sequence of events resulting from this EOI may vary and shall ultimately be determined by BCMB.

Event	Date
BCMB Issues RFEOI and RFEOI Response Form	August 1, 2025*
RFEOI Response Deadline	November 3, 2025
BCMB Contacts Successful Respondents to Move to Phase 2	December 1, 2025
Respondents Present Pilot Site Plans to BCMB	January 5, 2026
BCMB Contacts Successful Respondents to Begin Pilot Operations	March 2, 2026
Pilot Site Launches	To Be Determined
Pilot Project Concludes	Three years

Timeframes may be subject to extension, depending on the number of applications received.



<sup>\*</sup> Edits to this RFEOI document were made on August 21, 2025 and again on September 11, 2025

#### **EOI EVALUATION CRITERIA**

BCMB will evaluate and select successful EOI responses based on the following information:

- I. BCMB will evaluate each response separately against the requirements.
- II. During the evaluation process, Respondents may be required to provide additional information to clarify statements made in their application.
- III. BCMB will rate each response on a scale of 1 (unacceptable) to 10 (exceeds) and will use the following weightings:

Industry Knowledge and Pilot Project Understanding	20%
Methodology, including effectiveness of the solution, process efficiency, environmental impacts, and monitoring and reporting	40%
Value for Money and Financial Stability	15%
Customer Engagement and Satisfaction	15%
Operator and Depot Capacity	10%

#### **PILOT SITE FUNDING**

Pilot Site Operator(s) are expected to engage in all mandatory activities and are responsible for the costs associated with each activity. BCMB will offer funding for incremental operating costs to Pilot Site Operators.

BCMB has developed a funding model that will provide operators with annual incremental operating costs. BCMB will provide funding for annual incremental operating costs for each Pilot Site up to the following *maximum* amounts identified for each range:

Rural: \$48,000 annually per Pilot Site
Metro: \$63,000 annually per Pilot Site

These estimates were arrived at to ensure that incremental costs associated with Pilot Site operations, including vehicle and labour costs related to container collections from Pilot Sites, site maintenance costs, and labour costs for reporting, are compensated. Applicants will be asked to include their own incremental cost estimates and rationale in their Expressions of Interest.

#### **ELIGIBLE INCREMENTAL COSTS**

Labour Cost – Collection	Includes labour hours for driving from the operator's depot to the collection site, handling and loading containers from the collection system, and returning to the depot.
Vehicle & Fuel Cost	Costs for fuel, vehicle wear and tear, and related expenses incurred during collection trips.



Labour Cost – Maintenance	Time spent maintaining and cleaning the collection systems and surrounding areas, ensuring functionality and usability of all components.
Labour Cost – Administrative*	Time spent on back-office tasks, including issuing customer credits and managing operational records.

# INELIGIBLE COSTS (COSTS NOT COVERED)

Capital Costs	Expenses related to the purchase or lease of equipment, containers, and other assets required to establish the Pilot Site. BCMB may consider requests for capital costs in its assessment of Value for Money, but the responsibility to secure and finance these expenses rests with the applicant.
Depot Processing Costs	Any and all costs associated with processing the containers collected from the Pilot Sites at the operator's permitted Depots are covered by the universal handling commissions.
Regular Depot Operating Costs	Standard business operating costs that are not directly and incrementally incurred as a result of the Pilot Site operations (e.g., normal depot payroll, rent, utilities, general overhead), these are covered by the universal handling commissions.
All Other Costs	Any additional costs not explicitly defined as an "Eligible Incremental Cost" in this document.

BCMB will use the applicant's estimates in its assessment of "Sustainability" and "Efficiency" when evaluating EOI submissions. Pilot Site Operators will process the containers they collect from Pilot Sites at their permitted Depots and will be responsible for any costs associated with container processing at the Depots the current way.

#### **Important Considerations**

Funding for incremental costs provided by BCMB may vary from the estimates above and will be adjusted accordingly for each Respondent based on the estimates provided in their EOI and monthly reporting data submitted by the Pilot Site.

Respondents will be responsible for determining their capital costs and/or work with suppliers to arrange equipment costs. Respondents will be asked to include any capital costs in their Expressions of Interest. BCMB may consider requests for capital costs in its assessment of Value for Money when evaluating EOI submissions.

Respondents shall receive the normal handling commission rates for any containers collected through the pilot location and these funds are separate to the operating costs of the pilot locations.

Funding of the Pilot Sites is subject to BCMB discretion and shall be offered only for the duration that the Pilot Project is in operation, which shall be for a maximum of three (3) years unless otherwise extended by BCMB.



#### AMENDMENTS TO APPLICATION

A Respondent may amend their application prior to submission at any time. Once an application has been submitted, Respondents must make a request for amendment to BCMB in writing prior to the initial application deadline.

Amendment requests may be sent to <u>pilots@bcmb.ab.ca</u>. Requests must include reasoning for the amendment and must reference the application and primary contact details. It is at BCMB's discretion whether to accept amendments.

Respondents cannot make amendments to their application after the application period ends.

Any attempt to amend a submitted application by way of a letter which results in an application being incomplete, ambiguous, or inconsistent or otherwise non-compliant may result in the application being rejected at the sole discretion of BCMB.

#### WITHDRAWAL OF APPLICATION

A Respondent may withdraw their application at any time by written notice via email to pilots@bcmb.ab.ca.

#### SIGNATURE AND ACKNOWLEDGMENT

The application must be submitted by the Respondent. The Respondent must certify that the statements made in the application are true and accurate and acknowledge that the Respondent will comply with all relevant Acts, Regulations and BCMB Bylaws.

#### 3. PILOT LOCATION AND PLAN INFORMATION

Successful Respondents that are selected following Phase 2 must sign an MOU agreement prior to beginning Pilot Site operations.

Once Pilot Site(s) have been awarded, BCMB will notify the Depot network.

Pilot Site Operators will be responsible for funding and executing mandatory activities described in "Eligible activities".

#### START UP PLAN

The Respondent must provide a detailed start up plan including:

- Confirmation of appropriate districting/zoning or a detailed description of the steps required to obtain appropriate districting/zoning and the timelines for those steps;
- A timeline, including dates for obtaining a development permit, construction commencement, construction completion and commencement of depot operations; and
- A description of the public consultation process to be carried out by the Respondent, if any.



#### OTHER CONSIDERATIONS

The application may contain information not listed above which the Respondent considers relevant to their proposal.

# 4. EVALUATION OF APPLICATIONS

#### THE EVALUATION TEAM

The evaluation of applications will be undertaken on behalf of BCMB by an Evaluation Team appointed by BCMB Director, I.T. and Operations. The Evaluation Team may consult with others including BCMB staff members and third-party consultants.

If no applications are received prior to the initial application deadline, or if none of the received applications are selected, BCMB may extend the application period or decide to close the RFEOI at their discretion.

THE EVALUATION PROCESS AND CRITERIA WHERE APPLICATIONS ARE RECEIVED ON OR BEFORE THE INITIAL APPLICATION CLOSING DEADLINE (12:00 pm November 3, 2025).

#### TWO OR MORE APPLICATIONS

Where two or more applications have been received in relation to the Eligible Location on or before the closing deadline, those applications will be opened by the Evaluation Team and reviewed to ensure compliance with all the application form requirements of this EOI. See section 5 (page 16) for the circumstances on which the deadline must be extended.

If no Respondent is chosen from those applications, BCMB may extend the deadline and continue to accept further applications.

The Evaluation Team may consider other criteria or apply the evaluation criteria on a comparative basis, evaluating the applications by comparing one application to another application.

After reviewing and evaluating the applications that were received the Evaluation Team will provide a recommendation to BCMB President and CEO with respect to the selection of the Respondent for that Eligible Location.

No application received after the deadline will be reviewed and evaluated, nor will the deadline be extended until a decision has been made by the President and CEO with respect to those applications submitted on or before the deadline.

If no Respondent is selected from the applications prior to the Deadline, and if the EOI is not closed, the Evaluation Team may extend the Deadline.

#### One Application

Where only one application has been received in relation to the Eligible Location on or before the deadline, that application will be acknowledged by the Evaluation Team after the deadline and will be



reviewed to ensure compliance with all the application form requirements in section 2 (page 11) of this EOI.

If the application complies with section 2 of the EOI, it will be evaluated and scored with the same criteria noted above.

If the Evaluation Team feels the application warrants recommendation for approval, they will provide their recommendation to the BCMB President and CEO for final approval.

If the application is not approved, the EOI will be released with a new deadline to be determined by the Evaluation Team.

THE EVALUATION PROCESS AND CRITERIA WHERE NO APPLICATIONS ARE RECEIVED ON OR BEFORE THE INITIAL APPLICATION CLOSING DEADLINE (12:00 pm, November 3, 2025)

If no application has been submitted in relation to the Eligible Location on or before the closing deadline, the EOI may be extended, and the process shall proceed.

#### REQUEST FOR CLARIFICATION OR ADDITIONAL INFORMATION

The President and CEO (or a BCMB Director appointed by the President and CEO) may at any time, at his or her sole discretion request clarification or additional information from a Respondent with respect to any application. The President and CEO may consider such clarifications or additional information in evaluating an application. The President and CEO may also contact references provided in an application.

Should the Respondent have any questions related to this EOI process, they must be submitted in writing via email to pilots@bcmb.ab.ca. No other method will be considered.

# 5. SELECTION OF RESPONDENT

#### DECISION OF THE PRESIDENT AND CEO

After reviewing the recommendations from the Evaluation Team, the President and CEO shall decide whether to select a Respondent. If the President and CEO selects a Respondent, the President and CEO may:

- Issue a Conditional Approval in the form of an MOU to the Respondent; or
- Enter discussions with the Respondent to clarify any outstanding matters.

It is the sole discretion of BCMB President and CEO whether to approve an application or not.

#### ONGOING EVALUATION

BCMB shall evaluate the Respondent periodically to ensure compliance with all conditions. Any evaluations will be shared with the Respondent with the objective of trying to improve performance.

Failure to meet the reporting requirements set out in Phase 3 of this EOI, may result in the removal of the applicant from operating the pilot site.



Removal of an applicant from operating a pilot site shall be at the sole discretion of BCMB's President and CEO, following recommendation from BCMB's Director, I.T. and Operations.

#### **DELAYS**

BCMB acknowledges that delays in establishing operations by the Respondent may arise due to events beyond the control of the Respondent. BCMB may excuse such delays and grant extensions of time for compliance with the conditions of the Conditional Approval, if BCMB is satisfied that the cause for the delay is beyond the control of the Respondent. Any request for an extension should be made in writing with sufficient time for BCMB to give it due consideration.

# 6. GENERAL CONDITIONS

#### APPLICATION OF CONDITIONS

These conditions constitute part of the EOI, and the Respondent acknowledges acceptance of these conditions and waives all claims, rights, demands and benefits of any provisions of any statute, regulation or by-law that might affect the rights of BCMB under this EOI by signing the Application.

#### MODIFICATION AND CANCELLATION OF EOI

This Request for Expressions of Interest should not be construed as an agreement by BCMB to approve the application. BCMB is not bound to accept any application or thereafter deal with any Respondent.

BCMB reserves the right to modify the terms of this EOI at any time at its sole discretion. This right includes the right to cancel this EOI at any time prior to approval being granted. BCMB may also reject any or all applications.

#### LIMITATION OF LIABILITY

If BCMB elects to modify or cancel the EOI or to reject any or all applications, BCMB will not be liable to any Respondent for any claims, whether for costs or damages incurred by the Respondent in preparing the application, loss of anticipated profit in connection with a proposed pilot site, or any other matter whatsoever or howsoever incurred.

Further to the preceding paragraph, and without limitation, the Respondent by submitting an application, agrees that it will not claim damages, for whatever reason, relating to the EOI or in respect of the competitive process, and by applying, specifically waives any claim for loss of profits or other damages of any nature if no approval is or can be given.

#### **CONFIDENTIALITY OF EOI**

No confidential information pertaining to this EOI, application submitted in response to this EOI, or discussions, correspondence, or memoranda of any kind regarding this EOI may be released by a prospective Respondent or its subcontractor or agent without the prior written approval of BCMB.



The Respondent or any of its subcontractors or agents shall use this EOI and any other information furnished under this EOI, regardless of the medium, solely for the purposes of responding to this EOI. All such documents and information received hereunder shall remain the exclusive property of BCMB. BCMB may identify as confidential some information to the Respondent, and, in such case, the Respondent shall have an obligation to keep all such information confidential and to return or destroy any such confidential information upon request of BCMB. Reproduction of any part of this EOI is authorized only for the preparation of Respondent's response.

The Respondent shall not disclose any confidential portions of this EOI to any of its employees who do not have a "need to know" or to any third party working with or for the Respondent without the prior written consent of BCMB. The Respondent shall ensure that all copies of any such confidential portions (in all forms and media) are destroyed when no longer required in connection with this EOI.

This document, or any portion thereof, may not be used for any purpose other than the submission of applications.

# CONFIDENTIALITY OF APPLICATIONS AND APPLICABILITY OF THE FREEDOM OF INFORMATION AND PROTECTION OF PRIVACY ACT (FOIPP)

BCMB acknowledges that information included in an application submitted in response to this EOI may be considered proprietary or confidential to the Respondent. Any such information must be clearly marked as such and should be submitted in a format which will allow BCMB to separate those portions of the application which are considered proprietary or confidential from other portions of the application. Marking this information will clearly establish the Respondent's expectations toward the document, both to BCMB and to the Information and Privacy Commissioner in any review or refusal of access.

BCMB further acknowledges and agrees that applications are provided in confidence and protected from disclosure to the extent permitted under law. BCMB will use its reasonable efforts to ensure that information submitted in an application which is marked proprietary or confidential will not be disclosed to any person other than the directors, officers, employees, agents, advisors, and contractors of BCMB who require such information for the purposes of assisting BCMB in the EOI process.

BCMB is, however, bound by the Freedom of Information and Protection of Privacy Act (Alberta) and all documents submitted to BCMB will be subject to provisions of this legislation.

In addition, information included in an application that is marked proprietary or confidential which:

- I. is or becomes available to the public;
- II. BCMB or its directors, officers, employees, agents, professional advisors and contractors received from a third party who had obtained the information lawfully and was under no obligation of secrecy;
- III. BCMB or its directors, officers, employees, agents, advisors or contractors can show was in their possession before receipt of such information in the application;



shall not be regarded as proprietary or confidential information.

#### **USE OF EOI**

While BCMB has used considerable efforts to ensure an accurate representation of information in this EOI, the information contained in this EOI is supplied solely as a guideline for Respondents. The information, including information sessions, is not guaranteed, or warranted to be accurate by BCMB, nor is it necessarily comprehensive or exhaustive. Nothing in this EOI is intended to relieve Respondents from forming their own opinions and conclusions with respect to the matters addressed in this EOI.

# COMPLIANCE WITH BEVERAGE CONTAINER RECYCLING REGULATION AND BCMB BY-LAWS

The following documents form part of this EOI:

- Beverage Container Recycling Regulation (BCRR);
- BCMB Depot By-law;
- BCMB Handling Commission By-law;

By signing the application, the Respondent agrees to be bound by these Regulations, Bylaws and Policies.

#### COMPLIANCE WITH OTHER LEGISLATION

Neither acceptance of an application nor execution of an MOU by BCMB and Respondent shall constitute approval for any activity or development, contemplated in any application that requires an approval, permit or license, pursuant to any federal, provincial, regional, district or municipal statute, regulation or by-law. All pilot locations must be properly zoned.

In addition to compliance with environmental legislation, Pilot Sites shall be designed, constructed and operated in compliance with all applicable municipal by-laws and provincial statutes, including but not limited to the Alberta Safety Codes Act, the Alberta Occupational Health and Safety Act, and the Workers' Compensation Act.

BCMB may refuse to grant approval to a Respondent who has not complied with applicable Federal, Provincial, or municipal legislation, regulations, by-laws or other requirements.



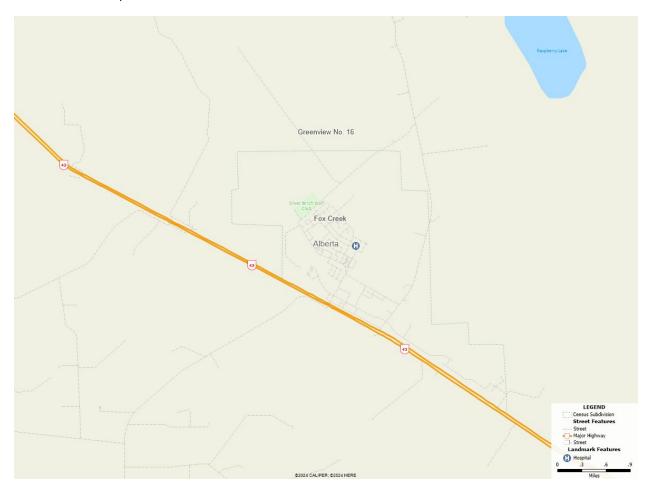
#### 1. Waterton Park, Alberta



Waterton Park, commonly referred to as Waterton, is a hamlet in southwestern Alberta within Improvement District No. 4 Waterton (Waterton Lakes National Park). Waterton has a population of 132.

It is located at the southwestern terminus of Highway 5, approximately 54 km west of the Town of Cardston and 55 km south of the Town of Pincher Creek.

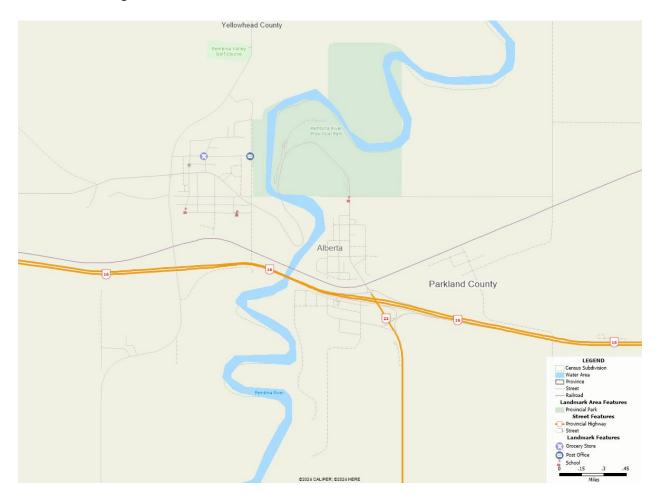
# 2. Fox Creek, Alberta



Fox Creek is a town in northwest Alberta. It is located on Highway 43, approximately 259 km northwest of Edmonton and 199 km southeast of Grande Prairie.

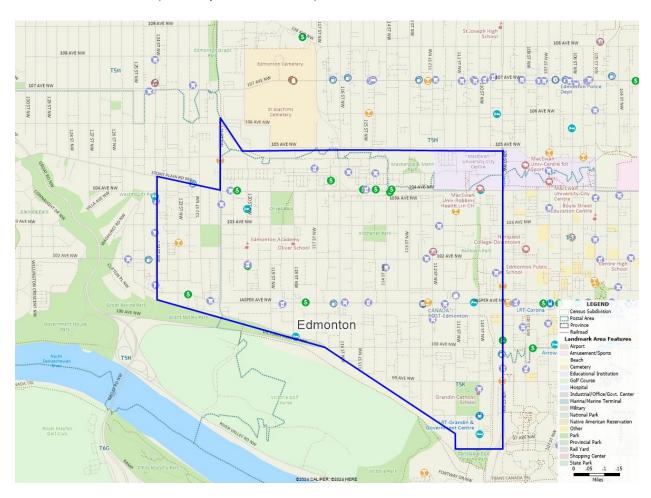
Fox Creek is within the Upper Peace planning region, and is surrounded by the Municipal District of Greenview No. 16.

# 3. Evansburg, Alberta

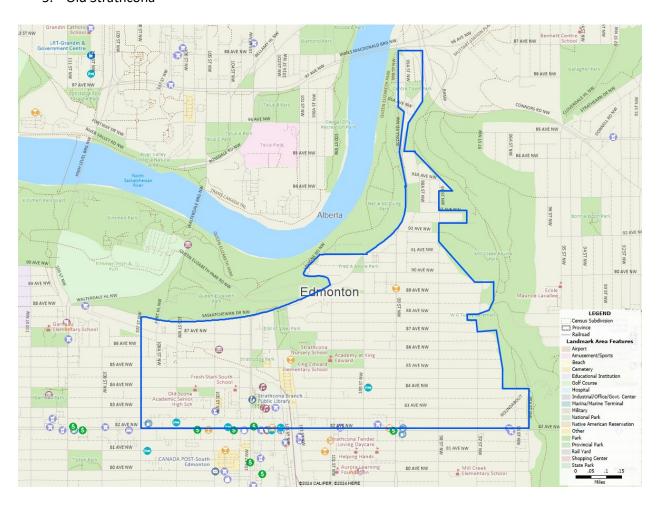


Evansburg is a hamlet in west-central Alberta, Canada, within Yellowhead County. It is located on Highway 16A, approximately 88 km west of Edmonton and 96 km east of Edson.

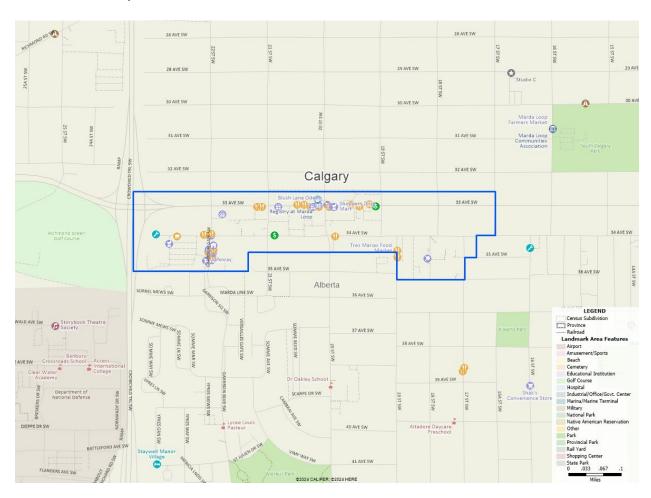
4. Wîhkwêntôwin (Formerly known as Oliver)



#### 5. Old Strathcona



# 6. Marda Loop



#### 7. Beltline

